

6.1 Government Health Procurement: Agencies and Processes

6.1 Government Health Procurement: Agencies and Processes module forms part of the **6.0 Commercial Practices course** and is designed to orientate new staff to procurement.

The Medical Technology Industry

The Australian medical technology industry includes Australian and overseas companies manufacturing and supplying medical devices, in-vitro diagnostics and medical imaging equipment. The medical technology industry makes a highly significant contribution to the quality of health care in Australia.

What is the Commercial Practices course?

Developing skills, knowledge and understanding in how better commercial practices support the work of medical technology companies is an important factor for those working in the commercial area.

The *Commercial Practices* course currently consists of two modules. This will be further expanded during 2010.

- 6.1 Government Health Procurement: Agencies and Processes
- 6.2 Government Health Procurement: Responding to Proposals



For further information about MTAA courses, please contact the Professional Development Manager on (02) 9900 0650 or email reception@mtaa.org.au

What topics are covered in the Government Health Procurement: Agencies and Processes module?

This self-paced online module will give an overview of the Australian government procurement processes relevant to the medical technology industry by state.

Learning outcomes

- Recognises that each Australian state government has different routines for the submission of applications.
- Understands the structure of public procurement in each state.
- Gains some awareness of procurement ethics and probity.

Who should participate?

Employees involved in sales and the procurement process should participate in the training.

There is no recommended pre-requisite training for this Level 1 module.

How much does it cost?

Fees commence at \$165 per person, but vary according to the number of staff within a company registering to participate. To view the fee sliding scale for MTAA members and non-members, please visit the MTAA website.

How do I register?

Please visit *Training* under *Professional Development* on the MTAA website www.mtaa.org.au to register.

Participants will receive a *Certificate of Participation* at the end of the training.