



Medical Technology
Association of Australia



MEMBER BENEFITS

Medical technology for a healthier Australia

www.mtaa.org.au

About MTAA

The Medical Technology Association of Australia (MTAA) represents manufacturers, distributors and suppliers of medical technology in Australia. MTAA works to ensure the benefits of modern, innovative and reliable medical technology are delivered effectively to provide better health outcomes to the Australian community.

What is medical technology?

The Australian medical technology industry has annual sales of \$7.6 billion (2009-10). The diversity of medical devices, medical consumables, hospital equipment and medical imaging equipment includes disease screening technologies, therapies, equipment and supplies - everything from expensive, complex capital equipment (x-ray machines and MRI scanners) to consumable items (bandages and syringes), implantable devices (orthopaedic hips and knees, cardiac stents and pacemakers) and highly evolved technologies (robotic surgical devices).

Who do we represent?

MTAA members provide the vast majority of non-pharmaceutical products used in the diagnosis, prevention, treatment and management of disease and disability in Australia.

Members range from local small to medium sized enterprises and subsidiaries of global companies. They include local manufacturers, importers and exporters, suppliers and distributors of medical technologies.



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Member benefits

MTAA values engaged, active and supportive members to ensure the membership remains united and focussed on collaboratively solving industry issues and growing the industry.

Member benefits are diverse and far reaching.

- Join the leading voice for the industry
- Participate in and shape industry policy on issues that may affect your company
- Support ethical business practices and implement the industry Code of Practice
- Benefit from MTAA's expertise and in-depth analysis of healthcare and industry issues
- Benefit from MTAA resources on a range of industry issues
- Receive regular publications and early notifications on legislative, regulatory and policy developments
- Access the members' section of the MTAA website for industry intelligence
- Network and learn by participating on a committee or attending a seminar or function
- Develop your skills in the successful and tailored professional development program
- Attend the Annual Conference, the premier industry event
- Enter a product into the Kerrin Rennie Award for excellence in medical technology
- Pay reduced registration fees for all MTAA events
- Receive negotiated discounts to attend external conferences
- List your company details in the member directory on the MTAA website

Become a member

MTAA values engaged, active and supportive members to ensure the membership remains united and focussed on collaboratively solving industry issues and growing the industry.

Member benefits are diverse and far reaching. MTAA can provide your company with unique insights and analysis of industry trends that will help you with your business.

Membership is available to companies operating in the medical technology industry in Australia. Suppliers and consultants to the industry can join MTAA as Associate Members, enjoying similar benefits to those of full members (with some restrictions).

Companies need to be approved by the MTAA Board for membership. Fees are based on a sliding scale depending on company turnover and are available on application.

Join the most influential voice for the medical technology industry in Australia.



Membership of the Medical Technology Association Australia Limited (MTAA) (ABN 61 129 334 354) is available to organisations which are actively involved in operating a medical technology company in Australia (as defined in the MTAA constitution).

Primary Organisation Details

Organisation name: _____
 ABN: _____
 Date of incorporation: _____ Listed / Private (Please circle)
 Country of ownership: _____
 Street address: _____
 Suburb: _____
 State: _____ Postcode: _____
 Postal address: _____
 Suburb: _____
 State: _____ Postcode: _____
 Main phone: _____
 Fax: _____
 Office email: _____
 Web: _____

Subsidiary Companies (Please attach a separate sheet if necessary)

Subsidiary Company Name: _____
 Address: _____
 Suburb: _____
 State: _____
 Postcode: _____
 Main phone: _____
 Fax: _____
 Office email: _____
 Web: _____

Employees

How many people does your organisation employ in Australia?

Total: _____ Manufacturing: _____ R&D: _____
 Sales & Marketing: _____ Regulatory: _____ Other: _____

Clinical Focus

What is the clinical focus of your organisation in Australia?
Please tick all that apply

- | | | |
|---|---|---|
| <input type="checkbox"/> Anaesthesiology | <input type="checkbox"/> Geriatric medicine | <input type="checkbox"/> Pathology |
| <input type="checkbox"/> Audiology | <input type="checkbox"/> Infection control | <input type="checkbox"/> Rehabilitation |
| <input type="checkbox"/> Cancer | <input type="checkbox"/> Musculoskeletal conditions | <input type="checkbox"/> Respiratory |
| <input type="checkbox"/> Cardiovascular | <input type="checkbox"/> Neurology | <input type="checkbox"/> Surgical |
| <input type="checkbox"/> Critical care | <input type="checkbox"/> Obesity | <input type="checkbox"/> Urology |
| <input type="checkbox"/> Diabetes | <input type="checkbox"/> Ophthalmology | <input type="checkbox"/> Wound care |
| <input type="checkbox"/> Dialysis | <input type="checkbox"/> Orthopaedics | |
| <input type="checkbox"/> eHealth / telehealth | | |

Business Type

What type of business is your organisation? Please tick all that apply

- Exporter of medical technology
 Importer of medical technology as subsidiary of multinational company
 Manufacturer of medical technology in Australia
 Research & Development conducted primarily in Australia
 Supplier of medical technology manufactured in Australia
 Third party independent importer of medical technology

Medical Technology

What are the principal products supplied or manufactured by your company in Australia? Please tick all that apply

- | | |
|--|--|
| <input type="checkbox"/> Anaesthetic equipment | <input type="checkbox"/> Monitoring devices |
| <input type="checkbox"/> Beds, ward equipment | <input type="checkbox"/> Nanotechnology |
| <input type="checkbox"/> Cardiovascular bypass products | <input type="checkbox"/> Operating theatre equipment |
| <input type="checkbox"/> Cardiovascular products (other) | <input type="checkbox"/> Ophthalmic surgical equipment, appliances & implants |
| <input type="checkbox"/> Clinical investigations | <input type="checkbox"/> Orthopaedic surgical equipment, appliances & implants |
| <input type="checkbox"/> Contact lenses / lens care products | <input type="checkbox"/> Pathology |
| <input type="checkbox"/> Continence aids | <input type="checkbox"/> Prosthesis (all types) |
| <input type="checkbox"/> Contract regulatory services | <input type="checkbox"/> Prosthesis, surgically implanted |
| <input type="checkbox"/> Contract sterilizing services | <input type="checkbox"/> Pumps - chemo/insulin/IV/pain mgt |
| <input type="checkbox"/> Critical care & resuscitation equipment | <input type="checkbox"/> Regulatory consultants (Aus) |
| <input type="checkbox"/> Diagnostic & monitoring instruments / equipment | <input type="checkbox"/> Regulatory consultants (overseas) |
| <input type="checkbox"/> Diagnostic imaging | <input type="checkbox"/> Rehabilitation & independent living equipment |
| <input type="checkbox"/> Dialysis products & equipment | <input type="checkbox"/> Reprocessing services |
| <input type="checkbox"/> Disinfectants (instrument grade) | <input type="checkbox"/> Respiratory |
| <input type="checkbox"/> Dressings, wound care products | <input type="checkbox"/> Sharps, syringes, needles |
| <input type="checkbox"/> Endoscopic | <input type="checkbox"/> Sharps, syringes, needles & disposal containers |
| <input type="checkbox"/> Hearing impaired equipment, products and implantables | <input type="checkbox"/> Spinal/neurological equipment, appliances & implants |
| <input type="checkbox"/> Human/animal origin products | <input type="checkbox"/> Sterilization |
| <input type="checkbox"/> Imaging equipment | <input type="checkbox"/> Stoma care products |
| <input type="checkbox"/> Importer diagnostic imaging equipment | <input type="checkbox"/> Surgical consumables |
| <input type="checkbox"/> In vitro diagnostic equipment | <input type="checkbox"/> Surgical products - general |
| <input type="checkbox"/> In vitro diagnostic reagents & tests (eg gloves, condoms) | <input type="checkbox"/> Trauma |
| <input type="checkbox"/> Infection control products | <input type="checkbox"/> Urology products (excluding dialysis) |
| <input type="checkbox"/> Laproscopic | |
| <input type="checkbox"/> Mobility aids | |

Nomination of Authorised Representative

Every member must appoint a person (either a partner, director or executive officer) as their Authorised Representative who is authorised to vote on behalf of the member at a general meeting of MTAA Limited.

Please nominate your Authorised Representative:

Title: _____ First name: _____
 Last name: _____
 Position: _____
 Direct phone: _____
 Mobile: _____
 Email: _____

Signature of CEO or MD: _____
 Name: _____ Date: _____

Declaration

I (name) _____
 being the Authorised Representative of _____
 (company name) _____
 hereby apply for membership to the
 Medical Technology Association of Australia Limited for _____

As a member of MTAA Limited, I confirm that the company will:

- abide by the Constitution of the Medical Technology Association of Australia Limited; and;
- abide by the MTAA Code of Practice.

I hereby certify that the total Australian turnover on the sale of medical technology products in the financial year ending 30 June 20__ is \$ _____

I acknowledge that the annual subscription fee will be calculated on this amount.

Australian sales \$ _____ /YR Export sales \$ _____ /YR

Signature of Authorised Representative: _____
 Name: _____ Date: _____



Contact



Medical Technology
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Street Address

Level 12, 54 Miller Street
North Sydney, NSW 2060

Postal Address

PO Box 2016
North Sydney, NSW 2059

P: (+612) 9900 0650

F: (+612) 9900 0655

E: reception@mtaa.org.au

www.mtaa.org.au