

Procurement of Medical Devices

National Survey Results

The Procurement Survey

- MTAA conducted a survey amongst it's members to gauge industry's experience with public health system procurement of medical devices in Australia.
- Total respondents - 35

Yes No

New South Wales

Victoria

Queensland

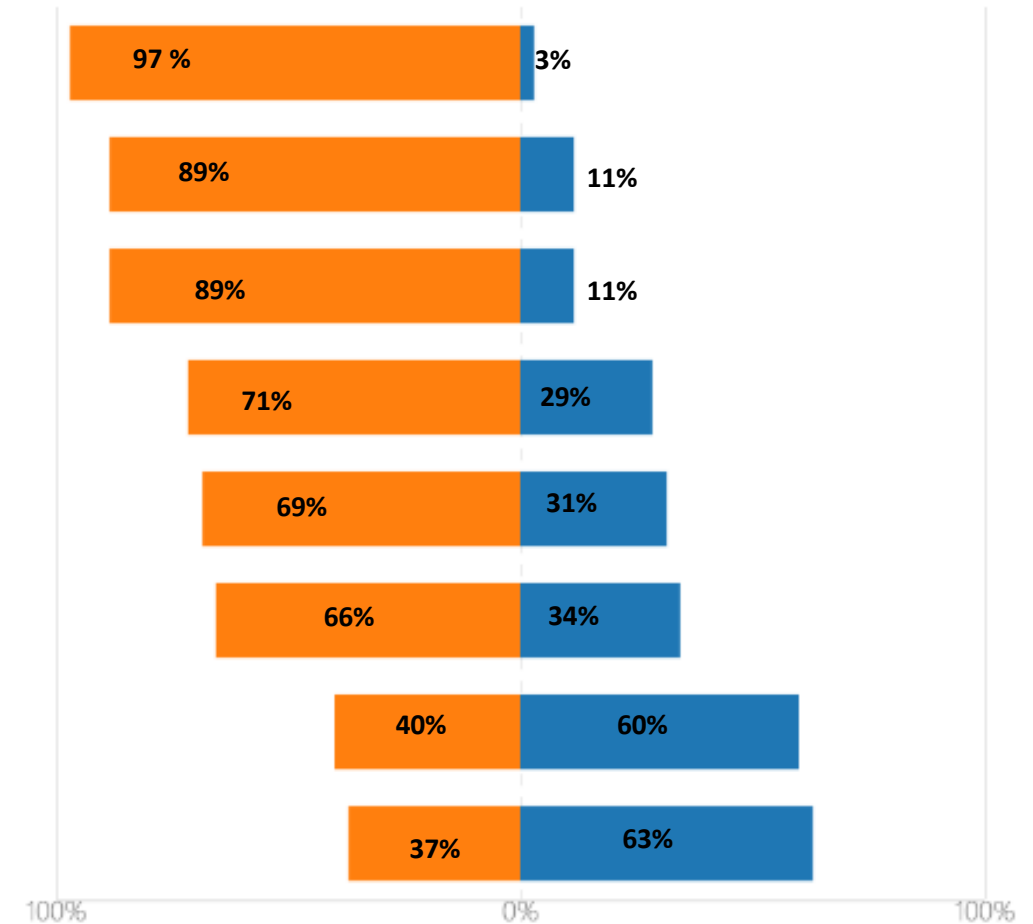
Western Australia

South Australia

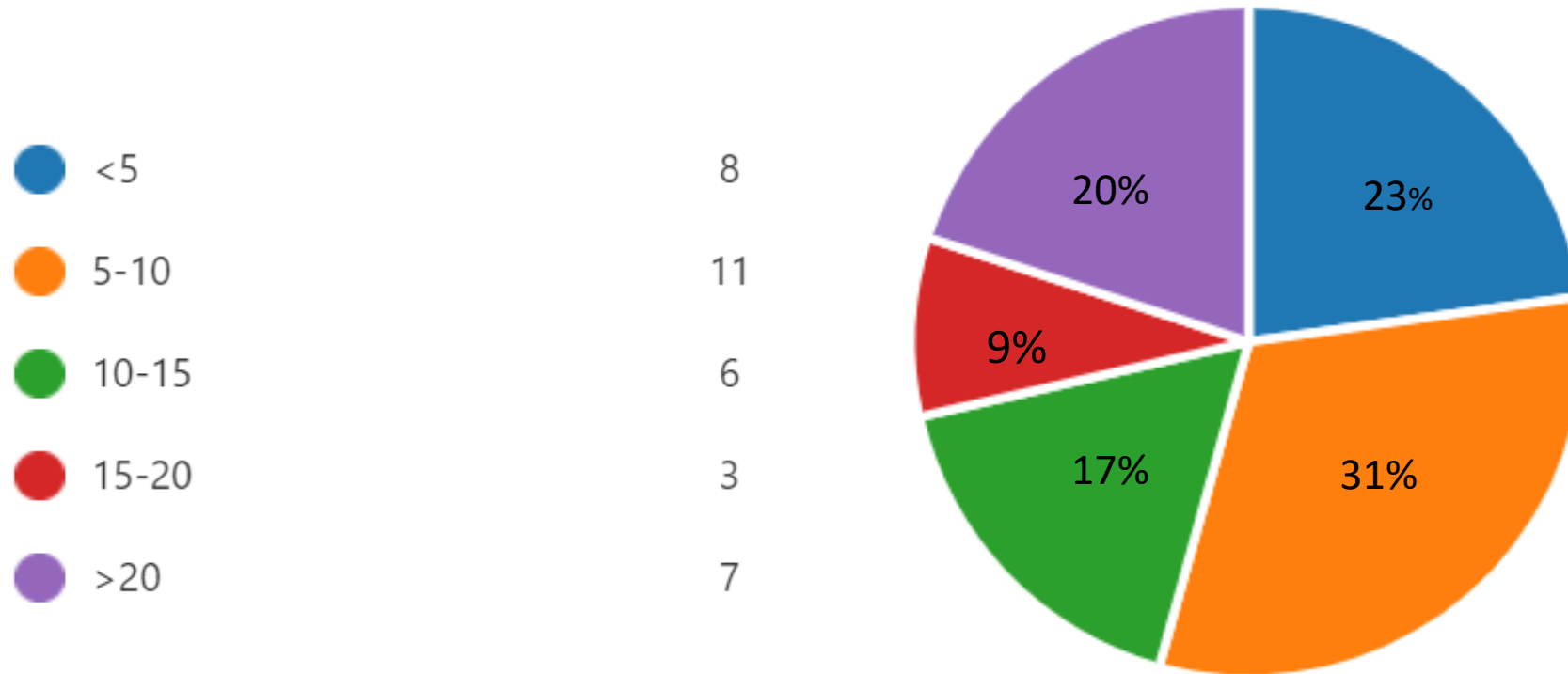
Tasmania

Australian Capital Territory

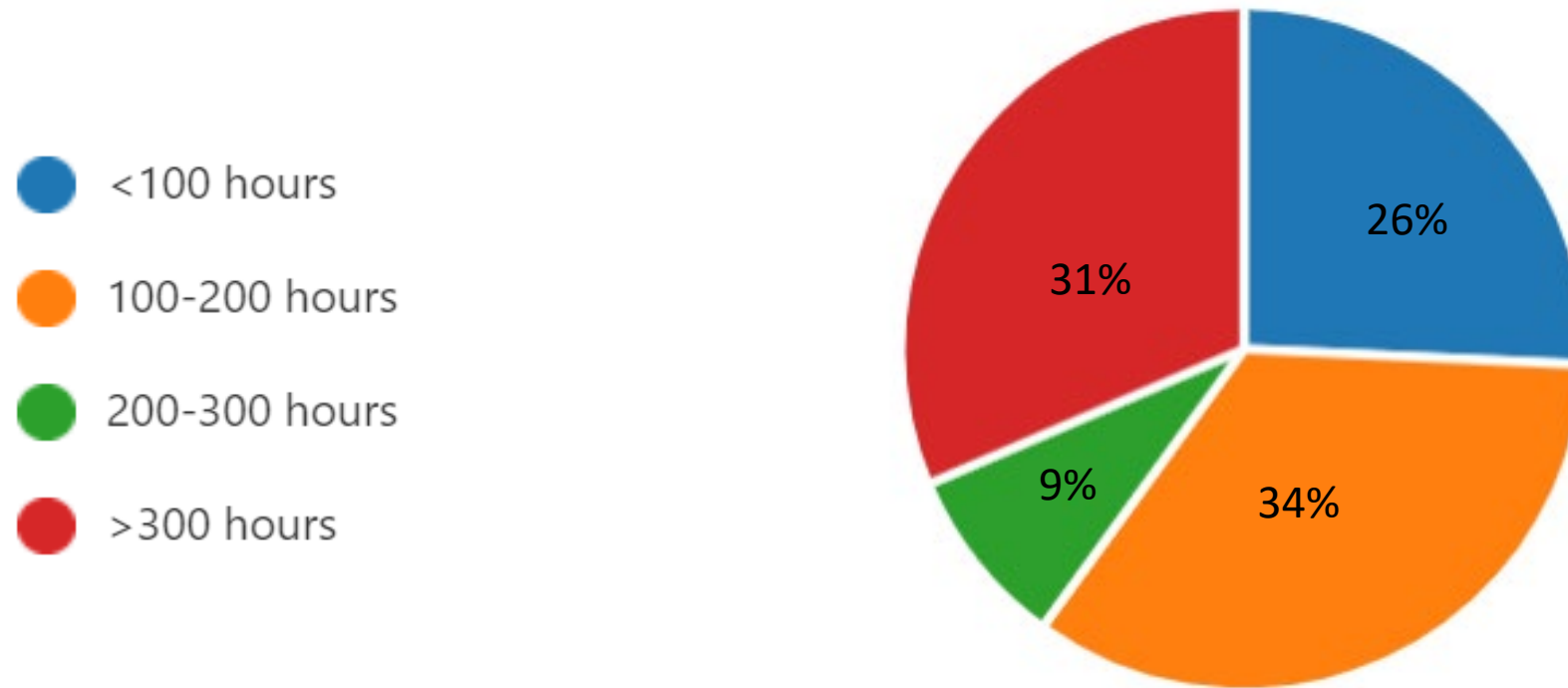
Northern Territory



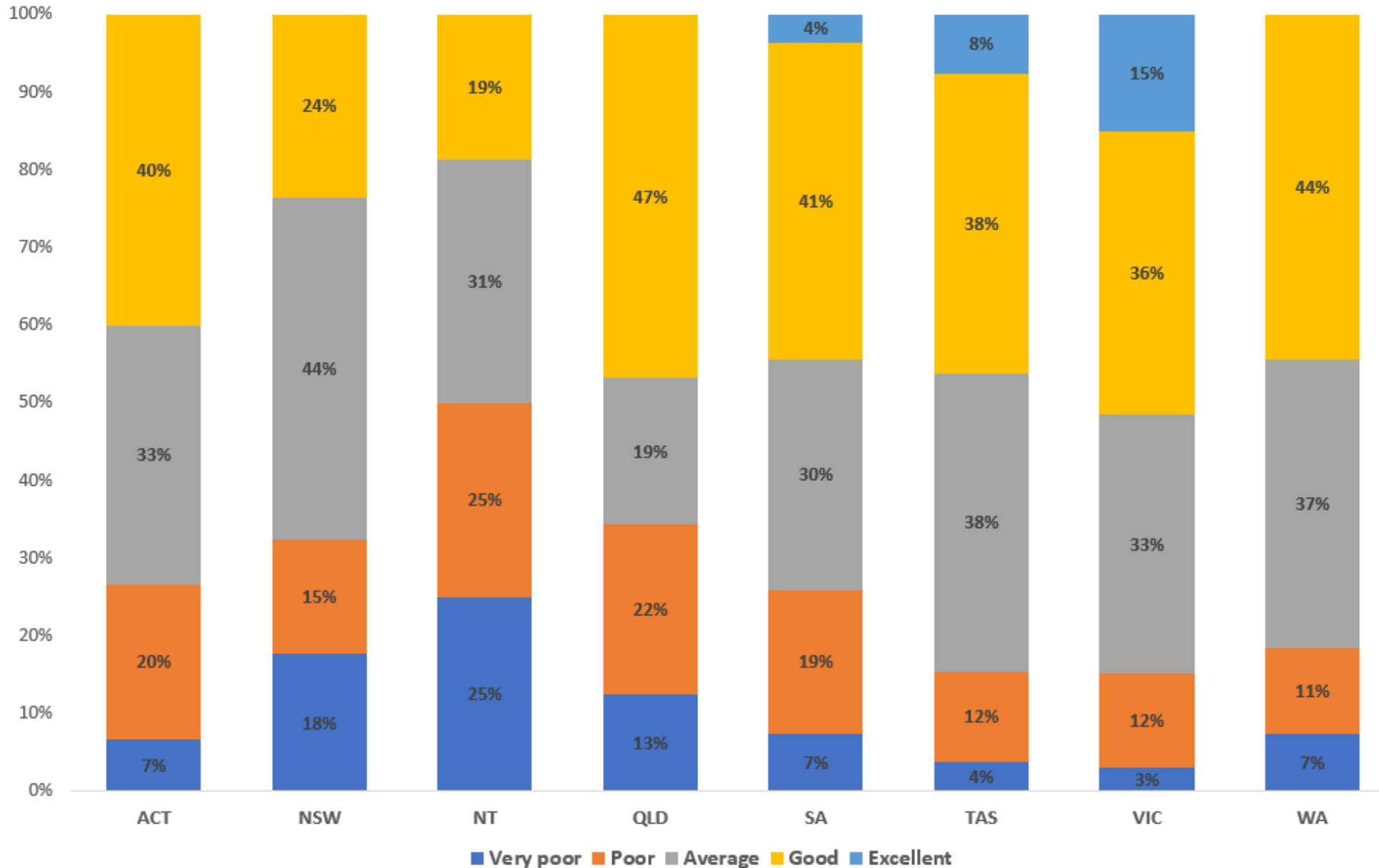
Full tenders submitted - across Australia



Average time per full tender



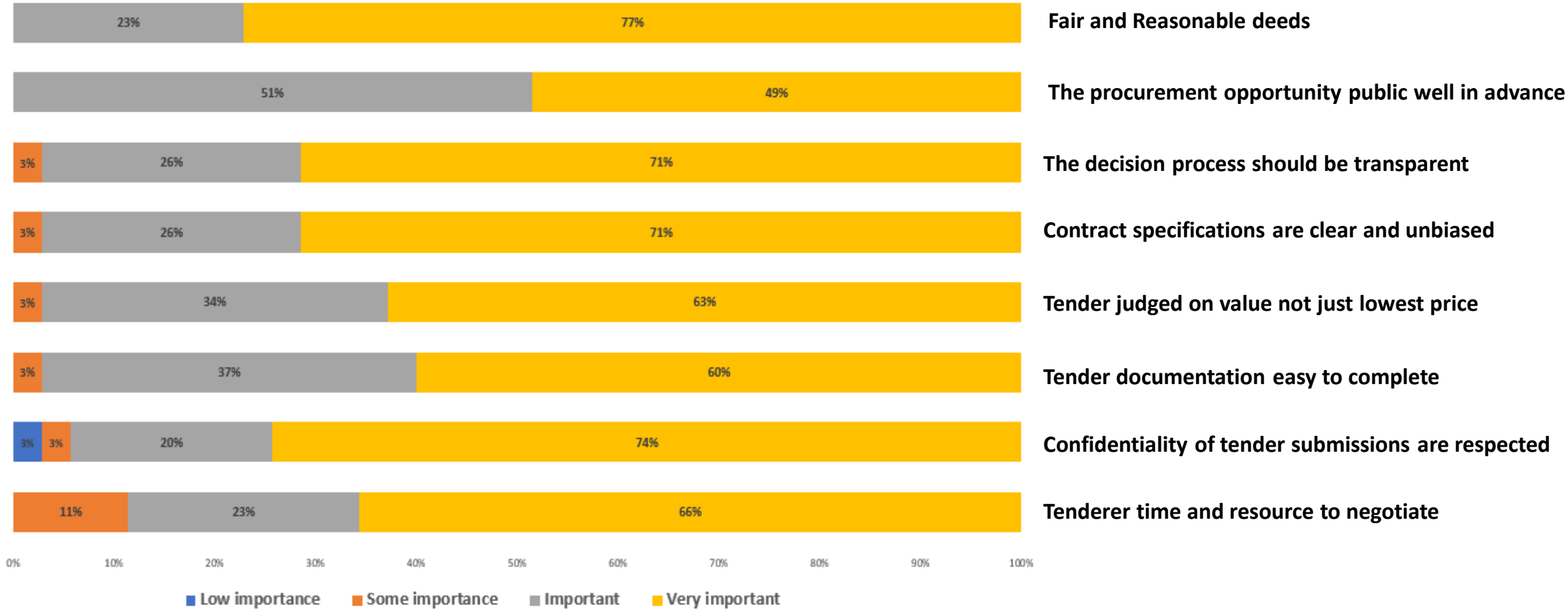
Procurement experience across Australia



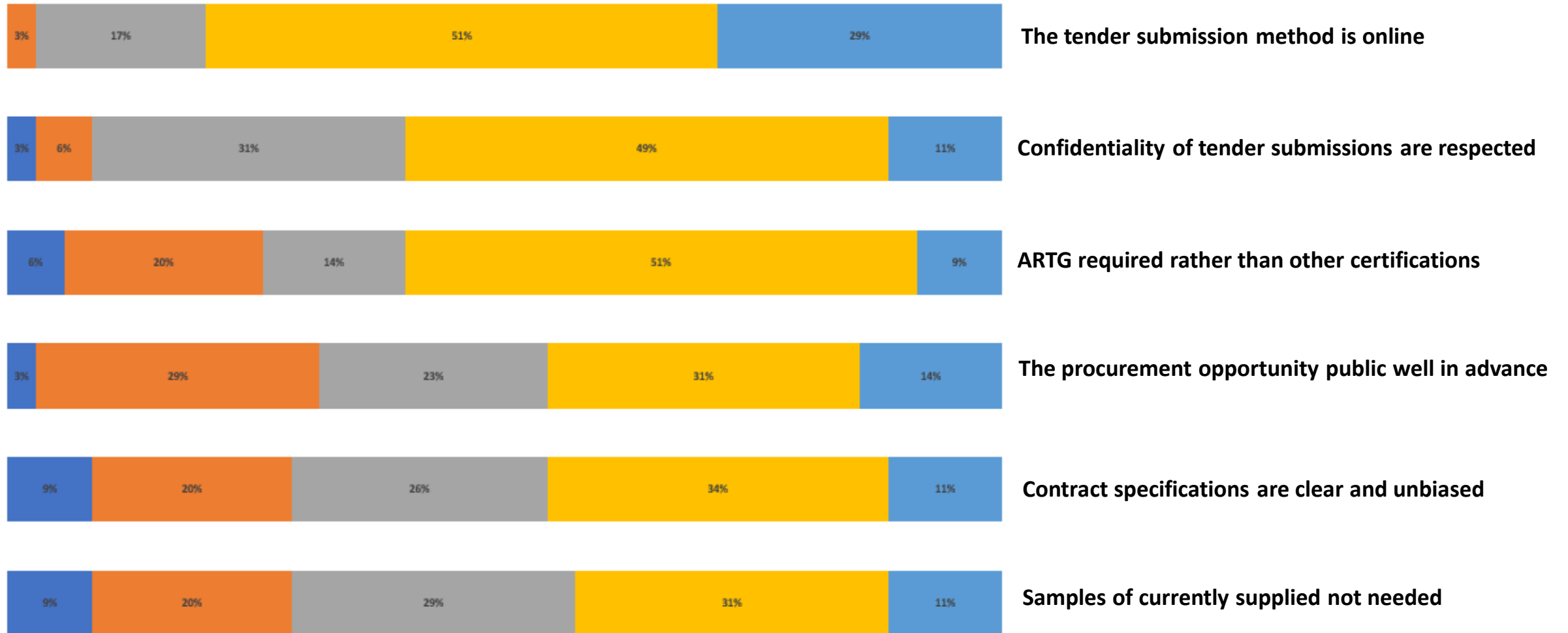
Good to Excellent
Range - 19 – 51%
Median – 43%

Poor to Very Poor
Range 15 – 50%
Median – 26%

What industry rates as important



The Good - industry 'agrees' that:

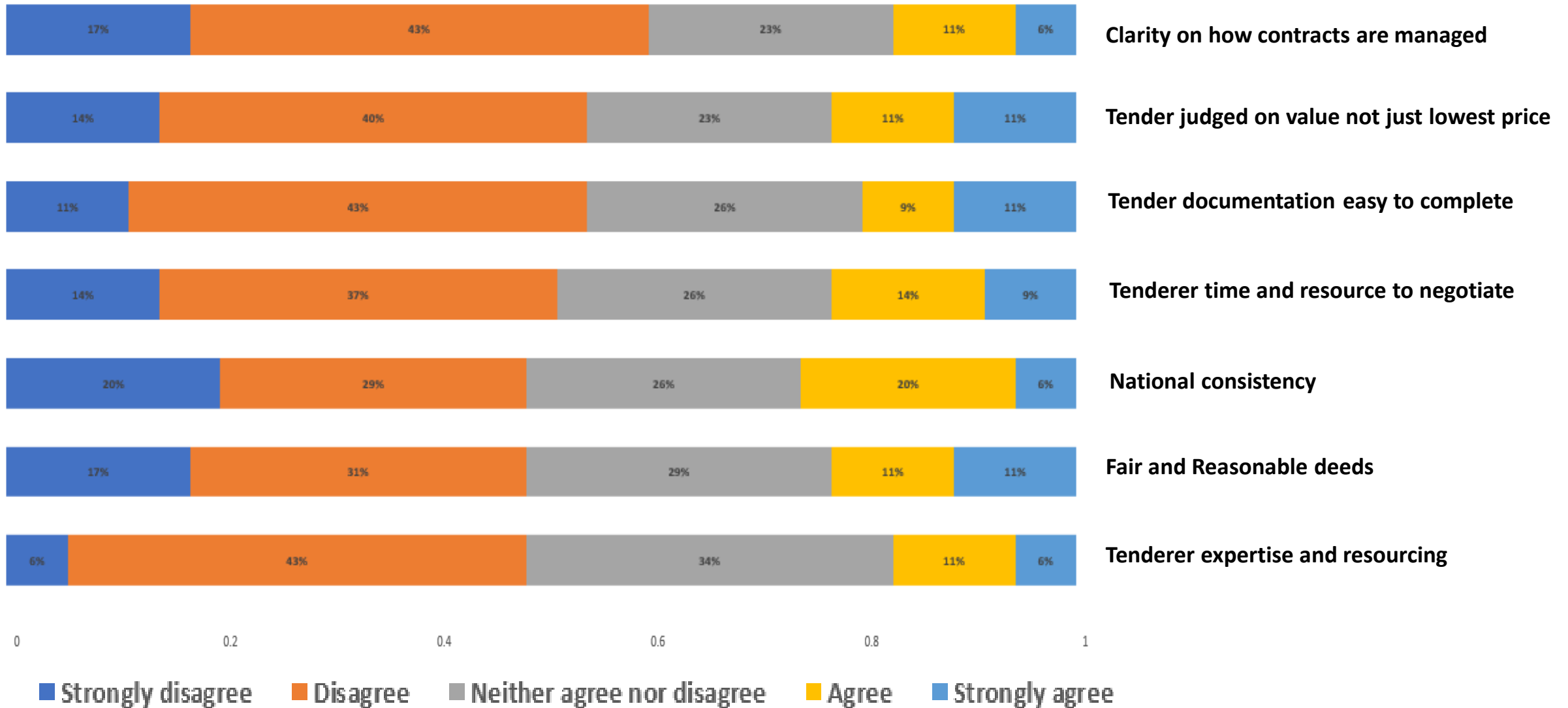


0% 20% 40% 60% 80% 100%

■ Strongly disagree ■ Disagree ■ Neither agree nor disagree ■ Agree ■ Strongly agree

**Experience is based on past 12 months*

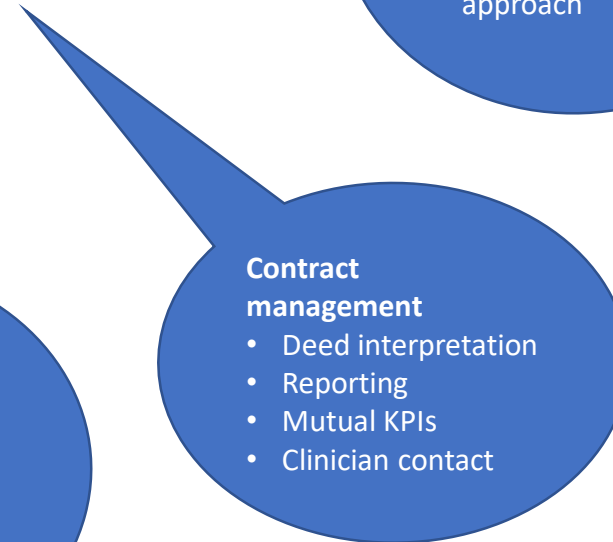
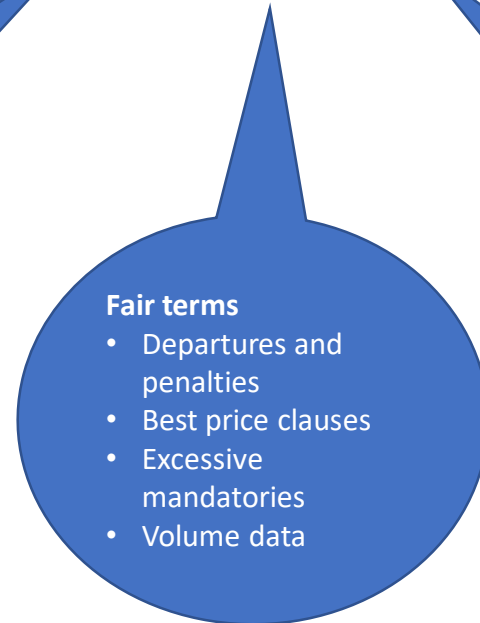
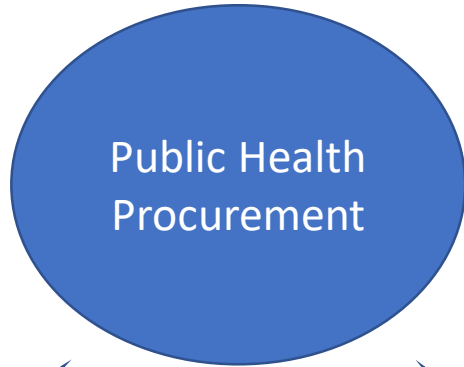
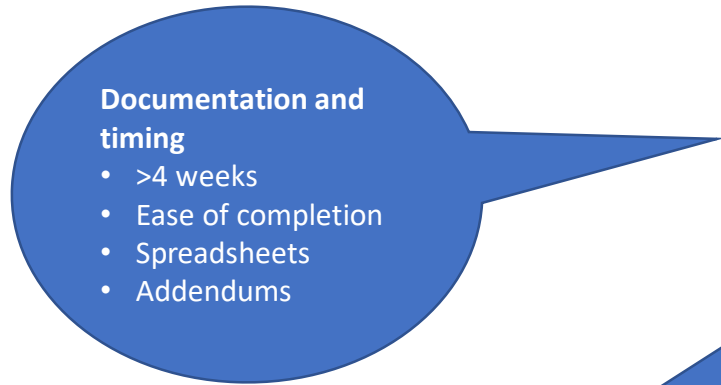
The Bad - industry disagrees that:



**Experience is based on past 12 months*

What is the industry concerned about?

Impact on SMEs



Consistency across jurisdictions

